



The Voice of Renewables conferences are something I always look out for, the speakers are high quality and always industry professionals and leaders. What is most important is the local aspect, the attention to detail around selecting panels with genuine local knowledge is something I appreciate.

#### GARY BILLS CHIEF OPERATIONS OFFICER (WIND AND SOLAR) IGNITIS RENEWABLES

#### WINDMission BSR (Baltic Sea Region) 2023 26–27 January 2023, Vilnius, Lithuania

WINDMission BSR conference, now in its fourth year of running, is an internationallyrecognised high-profile event gathering the most important companies from Poland, Germany, Denmark, Sweden, Finland, Latvia, Estonia and of course Lithuania involved in the development of the wind industry, from key decision-makes though to service companies.

WINDMission BSR conference, conference creates a unique chance to brush shoulders with the representatives of utilities, grid operators, investors, EPCs, wind park developers and all kinds of service providers. Whether you are already active in this market or considering your options, this is a conference for you.

WINDMission BSR conference is once again organised in cooperation with Lithuanian Wind Power Association.

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<u>he Conference</u>



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### WindMission BSR will take place at the Radisson Blu Hotel Lietuva on the 25–27 January 2023.

The Radisson Blu Hotel Lietuva, in Vilnius, stands on the banks of the River Neris. The hotel is in the heart of Lithuania's capital, near rich historic sites such as the Old Town and Vilnius Cathedral. Old Town is also the place for shopping. Wander around the cobbled streets and explore the wide range of stores and markets. You're close to an array of transport options, including bus and train station, while the airport is just 9 kilometers away.





Venue









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#### Jump-start your future career!

# Renewable Energy Job Fair

17:00 - 21:00, 25th January, 2023 | The Radisson Blu Hotel, Vilnius

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26-27 January 2023, Vilnius, Lithuania

## GREEN

### **K**Polenergia

#### January 25th, 2023, Wednesday – 14:00–17:00 Organised by Polenergia and Green Genius

### DEVELOPMENT OF OFFSHORE WIND FARM PROJECT ON A NEW MARKET – MANAGING KEY CHALLENGES AND OPPORTUNITIES

Polenergia with Green Genius invite to a specialized workshop as a pre-event of the Wind Mission conference. During the workshop Polenergia, Green Genius and their partners will present different aspects of development of offshore wind farm projects on new markets. The workshop will focus on presenting both the current overall sector situation as well as key risks and challenges of offshore wind farm development.

Expert market players will share their knowledge and expertise on the offshore wind industry during the workshop. Don't miss this opportunity to learn from industry leaders and gain a deeper understanding of this important sector.

Join us in Vilnius!

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#### Key topics:

 Introduction – Polenergia and Green Genius activities, plans for offshore wind in Lithuania; Maciej Stryjecki, Head of <u>Offshore Wind Development at Polenergia</u>,

Dr Darius Biekša, Head of Hydrogen and Wind projects at Green Genius

- Economic aspects of offshore wind farm development; Jeff Davis, Senior Consultant, Project Development & Advisory Offshore Wind at Ramboll
- Building a supply chain on a new market risks and challenges; Paweł Mawduk, Offshore Wind – Supply Chain Project Manager at Polenergia; Magdalena Klera-Nowopolska, Stakeholder Manager at Polenergia
- WTG supplies key market risks, logistics, O&M for offshore wind farms; Paweł Przybylski, Sales Director Offshore at Siemens Gamesa Renewable Energy
- Mobilization and construction of offshore wind farms; Piotr Żeglarski, Business Development Manager at Seaway7

Panel discussion:

- Development of OWF project on a new market challenges and risks from supply and logistics point of view; Paweł Przybylski, Sales Director Offshore at Siemens Gamesa Renewable Energy; Piotr Żeglarski, Business Development Manager at Seaway7; Mariusz Wójcik, Director, Project Development & Advisory Offshore Wind at Ramboll; Paweł Weiner, CEO of MAG Offshore;
  - KLASCO representative; TELE-FONIKA Kable representative

#### Summary:

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 Main conclusions; Maciej Stryjecki, Head of Offshore Wind Development at Polenergia

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Workshop



#### January 25th, 2023, Wednesday – 15:00 – 18:00 Organised by UL Solutions and PRS

Lessons learned from other markets – risk and potential mitigation strategies in offshore project development.

The workshop will focus on several topics with concrete examples from other countries (including the Polish offshore market), related to the whole lifecycle of project development and execution during construction.

Many of the examples will be taken from current work being conducted on offshore projects on the Baltic Sea and other global offshore locations.

- Some of the key topics will include:
- Key considerations for feasibility assessment
- What is key to know regarding the supply chain and project planning
- The importance of different steps in project design
- Project certification, key learnings from other markets
- Group discussion open discussion for all participants
- Drinks, snacks and networking

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Workshop



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#### **Workshop Speakers**





MR MICHAEL IDZIOR Business Development Manager Northern & Eastern Europe UL Renewables MR SLAWOMIR BALDYGA Industrial Supervision Division Director PRS Poland



MR JOERN GERLACH Offshore Certification Lead UL Renewables

MR ANDREI TANASE Senior Project Engineer UL Renewables





**08:00 Registration desk opens** 



09:00 Conference opening and introductory remarks: Ms Lena Turevych, Conference **Producer, The Voice of Renewables** 

09:10 Conference opening Keynote Address – Mr Dainius Kreivys, Minister of Energy of Lithuania TBC

#### 09:30 – 10:00 Networking Break

#### 10:00 – 11:00 Panel I – Assessing the current renewable energy industry landscape and the way forward.

WINDMission is run in parallel with Solar Lithuania and Charging Point Lithuania conferences. This panel will be attended by all participants of those event.

2020s were supposed to be boom years for the wind energy industry and in many ways they are. However, recent pandemic and Russian aggression on Ukraine put many a strain on the sector, addicting to the supply chain issues and ever smaller margins. What is the current outlook and what is perceived as major bottlenecks that need to be tackled or at least navigates for the sector to truly take full advantage of the opportunities?

Moderator: Mr Vaidotas Puklevičius, Partner, Walless

#### Panellists:

Mr Jaroslaw Trybuchowicz, Chief Executive Officer, Orlen Neptun Mr Patryk Figiel, Partner, Head of Warsaw Energy and Infrastructure practice, Linklaters Mr Matas Anuzis, Project Lead Offshore Wind Development Lithuania, RWE Ms Anna Łukaszewska-Trzeciakowska, Undersecretary of State, Ministry of Climate and Environment of Poland

#### 11:00 – 11:30 Sponsor presentation: UL Solutions – Mr Michael Idzior Business **Development Manager, Northern & Eastern Europe**

11:30 – 12:00 Networking Break

#### 12:00 – 13:00 Panel II – 2030 financial outlook – taking the risk off the table.

How open and liquid is debt market for wind power industry? What are the major trends in lending market? What financing cost can be expected in near future? Back-leveraged lending and the most effective ways of lowering the project's overall cost of capital. What intercreditor issues may come up? How is the current inflation affecting liquidity?

Moderator: Mr Tomas Milašauskas, Renewable Energy Fund Manager, Lords LB Asset Management

#### Panellists:

Mr Salvatore Santoro, Global Head of Renewables, Infrastructure & ESG, Investment Banking Division, DNB Markets

Mr Grzegorz Zielinski, Director, Head of Energy Europe, EBRD Mr Georg Kopp, Senior Investment Analyst, Encavis

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13:00 - 14:00 Lunch 14:00 – 15:00 Panel III – Just in time.

Fine-tuning of your supply chain is key to timely and cost-effective execution of the project. As wind energy industry is set to be buffeted by a range of interconnected issues, this panel will look at and assess of instability and ask how to weather the risks and negotiate the bottlenecks in the supply chain moving

Moderator: Mr Liudgardas Maculevicius, Associate Partner, Rödl & Partner

Panellists:

Mr Algis Latakas, Director General, The Klaipeda State Seaport Authority Ms Romana Hartke, Senior Business Development Manager, Mainstream Renewable Power Ms Christine Harpain, Head of Procurement Global Offshore Wind Development, RWE

#### 15:30 – 15:50 Sponsor presentation: ONDE – Mr Piotr Gutowski, Vice President

#### 15:50 – 16:50 Panel IV – The next big thing: energy storage and hybrid installations.

To support the continuous deployment of clean energy generation over the coming decades as well as the increase in electrification of transport and industry, the energy grid needs help. With changing dynamics in the energy market, energy asset owners and operators will be successful only if they futureproof their energy storage investments. This panel will present the latest in the energy storage technology and look at the novel solutions that aid renewables in grid integration and balancing.

Moderator: TBA

#### Panellists:

Mr Rokas Masiulis, Chief Executive Officer, Litgrid Mr Virgilijus Poderys, Director, Lithuanian Energy Agency Mr Karolis Kiguolis, Co-Owner, Linea Ignis Mr Priit Lepasepp, Chief Executive Officer, Sunly

19:00 Evening networking dinner (requires separate registration)



#### **08:30** Registration Desk Opens

08:55 Conference second day opening – Mr Derek Michalski, Chief Executive Officer, The Voice of Renewables

#### 09:00 – 10:00 Panel I – New projects, onshore wind repowering, and finance – PPAs and merchant market.

Repowering is the true future of wind energy. Optimising your wind farm for better performance, lowering the number of turbines while achieving higher yield makes a lot of sense. This panel will address opportunities and issues related to what is already becoming a permanent fixture of the map of wind energy development.

PPA's are a key driver in the widespread deployment of utility-scale renewable energy projects and corporate renewable procurement is the key wind market today. Deal terms in the market continue to evolve. This session will look at the emerging trends in PPA pricing, risk allocation, risk modelling and structures. What new terms are emerging in the corporate market? What are the emerging trends in the risk profile of PPAs? Where PPA tenors are being negotiated? How investors valuate PPAs? Virtual PPAs vs. physical PPA trends.

Moderator: Mr Andreas Zettergren, Partner, Advokat, Mannheimer Swartling

#### Panellists:

Mr Andre Rørheim, Sales and Origination, Renewables, DNB Markets Mr Giedrius Ruskys, Project and Structured Finance, North, Central and South-East Europe, ElB Mr Kai Rintala, Managing Director, Taaleri Energia Mr Olli Hagqvist, Director of Power Markets and PPA, OX2

#### 10:00 – 10:30 Networking Break

#### 10:30 – 10:50 Sponsor presentation: Ignitis Renewables – Mr Thierry Aelens, Chief Executive Officer

#### 10:50 – 11:50 Panel II – The future of offshore wind in the Baltic Sea – fixed, floating, energy islands.

Moderator: Dr. Paulius Zapolskis, Partner, TGS Baltic

#### Panellists:

Mr Thierry Aelens, Chief Executive Officer, Ignitis Renewables Mr Maciej Stryjecki, Head of Offshore Wind, Polenergia Ms Anu Eslas, Vice President Offshore Wind Development Baltic States, RWE Mr Rytis Kevelaitis, Chief Executive Officer, Energy Unlimited

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### 11:50 - 12:20 Networking Break

#### 12:20 – 13:20 Panel III – The next big thing: wind-to-hydrogen.

Green hydrogen is a historic opportunity that can increase Europe's energy security. Wind-generated electricity can power water electrolysis to produce hydrogen, which could be used to fuel vehicles, or stored and then used in fuel cells to generate electricity during times of the day when the wind resource is low. Combining wind energy generation with hydrogen production seems to be one of the most important directions renewable energy will follow in the foreseeable future.

Moderator: Mr Andrius Šimkus, Energy Counsel, Sorainen

Panellists:

Ms Emilia Makarewicz, Head of Hydrogen Projects Development, Polenergia Mr Darius Bieksa, Head of Hydrogen and Wind, Green Genius | Modus Group Mr Kaspars Cikmačs, Chief Development Officer, Member of the Management Board, Latvenergo

#### 13:20 – 13:40 Sponsor presentation: Enercon

13:40 – 14:10 Networking Break

#### 14:10 – 15:10 Panel IV – The second annual Glass Ball talk.

This panel will briefly summarise the conference and map the road ahead for renewable energy in the Baltic Sea region highlighting the most important points that must be considered in order to create safe environment for the sector. Development of hybrid renewable energy parks.

Moderator: Mr Linas Sabaliauskas, Director, Lithuanian Wind Energy Association

#### Panellists:

Ms Erika Ščiogoleva, Head of International Development, Ignitis Renewables Mr Gediminas Uloza, Chief Executive Officer, E energija group Mr Kai Rintala, Managing Director, Taaleri Energia

#### 15:10 – 16:10 Farewell lunch and the end of the Conference







#### 26-27 January 2023, Vilnius, Lithuania



Ministry of Energy of the Republic of Lithuania / Lietuvos Respublikos energetikos ministerija



Director, Head of Energy Europe EBRD



Ministry of Energy of the Republic of Lithuania / Lietuvos Respublikos energetikos ministerija



**RYTIS KEVELAITYS** 

Chief Executive Officer **Energy Unlimited** 



Litgrid





Managing Director Taaleri Energia



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#### 26-27 January 2023, Vilnius, Lithuania



**DNB Markets** 



Mainstream Renewable Power



TOMAS MILAŠAUSKAS

Lords LB Asset Management



**VIRGILIJUS PODERYS** 

Lithuanian Energy Agency



Head of Regional Group Office for the Baltic States







Director General

The Klaipeda State Seaport Authority





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Lietuvos vėjo elektrinių asociacija

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GARY BILLS
Chief Operating Officer Wind and Solar Development

Ignitis Renewables



VAIDOTAS PUKLEVIČIUS
Partner | Attorney at Law

Walless



THIERRY AELENS Chief Executive Officer Ignitis Renewables



PAULIUS ZAPOLSKIS Partner, Head of Energy Industry Group TGS Baltic

ALLESS



LINAS SABALIAUSKAS

Consultant
Enefit Green UAB



GEDIMINAS ULOZA Chief Executive Officer E energija group





PRIIT LEPASEPP

CEO and Founder



SALVATORE SANTORO

DNB Markets





Speakers

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Lietuvos vėjo elektrinių asociacija

#### 26-27 January 2023, Vilnius, Lithuania



#### **MICHAEL IDZIOR**

Business Development Manager, Northern & Eastern Europe **UL** Solutions

Polenergia



**OLLI HAGQVIST** 

**ANDREI TANASE** 

UL Renewables





**JOERN GERLACH** UL Renewables

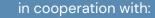


Polenergia



**SLAWOMIR BALDYGA** 

PRS Poland



Speakers





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#### **JAROSLAW TRYBUCHOWICZ**

**Chief Executive Officer Orlen Neptun** 



#### **ANU ESLAS**

Vice President Offshore Wind Development Baltic States RWE

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**DARIUS BIEKSA** Head of Hydrogen and Wind Green Genius I Modus Group



**PIOTR GUTOWSKI** 

Vice President ONDE



**GEORG KOPP** Senior Investment Analyst Encavis





LIUDGARDAS MACULEVICIUS

Associate Partner Rodl & Partner



**KAROLIS KIGUOLIS** Co-Owner Linea Ignis

TGS BALTIC



#### 26-27 January 2023, Vilnius, Lithuania

### APG-communications Attorney at Law Board Level **BoD Secretary Business Secretary** Business Support Central Support Chairperson of the Board Chargé d'affaires

Profiles

elegate

Commercial Finance Services Head Company Spokesperson Consumer Economist Content Writer Corporate Banker Project Finance for the Americas Chair of the Transport Policy Debt Capital Markets **Deputy Finance Officer** Development Offshore Wind Chargé de communication Drector of Project Development

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# Energy Business Group fficiency and Renewables Expert **General Secretary** Global Head, Energy Technology Global Solar O&M Group spokesperson Hydrogen Regulatory Affairs Institutional Relations Officer

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31%

CEO. Board Le<mark>ve</mark>l

**Investment Banker** Member of Supervisory Board Minister Environment and Energy Mobility Solutions Strategist Municipality Officer Parnter Poland Country Chair Policy Officer Power Trader Principal - Energy Storage Principal Banker **PV** Expert

38%

Senior Management

18% Analyst, Consul<mark>ta</mark>nt

13% Manager, Associate

Regional Governor of Attica **Regional Representative Renewable Energy Expert** Renewables Corporate Finance Researcher Secretary General Senior Banker Senior Counsel Senior Energy Economist Strategy Officer **UK Country Chair** VP Mobility Solutions VP Offshore Wind Department VP Renewable Energy Sources, VP Sustainability VP, Property Underwriter





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26-27 January 2023, Vilnius, Lithuania



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